



Office of the City Manager

CONSENT CALENDAR
November 15, 2022

To: Honorable Mayor and Members of the City Council
 From: Dee Williams-Ridley, City Manager
 Submitted by: David Sprague, Interim Fire Chief
 Subject: Contract No. 32000116 Amendment: Genasys, Inc. for Outdoor Warning System

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute an amendment to Contract No. 32000116 with Genasys, Inc. for Outdoor Warning System, increasing the amount by \$200,000 for a total not to exceed amount of \$2,174,457.

FISCAL IMPACTS OF RECOMMENDATION

The original term of this contract is from November 1, 2021 to May 31, 2025 in the amount of \$1,974,457 for outdoor warning system establishment and operation. This amendment will increase the contract value by \$200,000 for a total contract value not to exceed \$2,174,457. The total contract value will be coming from Fund 164. Funding is available and no other projects will be delayed due to this expenditure.

CURRENT SITUATION AND ITS EFFECTS

As part of the City's emergency public alerting tool development, the City selected Genasys, Inc. to provide consulting, planning, construction, installation, software hosting and implementation of an Outdoor Warning System (OWS) based on Genasys, Inc.'s successful bid to an RFP issued by the City of Laguna Beach, California. In December 2021, the City entered into a contract with Genasys, Inc. The City contract costs with Genasys, Inc. will now exceed the Council's contract authorization spending amount of \$1,974,457. A contract amendment is needed to increase the spending authority.

BACKGROUND

The City has been working with Genasys, Inc. since December 2021 to establish an Outdoor Warning System to increase the City's ability to notify the public during emergencies. Genasys, Inc. has created a comprehensive plan including installation locations for 15 outdoor sirens/speakers in Berkeley and the areas they will cover.

As Genasys, Inc. implements this plan, the permitting requirements in the City of Berkeley have proven to be more time consuming and complex than Genasys' past clients have required. Berkeley's additional required planning and analysis is

attributable to Berkeley’s additional permitting requirements for seismic safety, fire and life safety and building safety. Additional complexity has arisen due to the multiple involved permitting agencies. In particular, Genasys, Inc. OWS installations at Berkeley Unified School District sites must be separately permitted through the California Division of the State Architect using a multi-month process requiring more detailed levels of architectural plans and documentation.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

There are no identifiable environmental effects, climate impacts, or sustainability opportunities associated with the subject of this report.

RATIONALE FOR RECOMMENDATION

In order to complete the establishment of the Outdoor Warning System, staff recommends that Council authorize execution of an amendment to Contract No. 32000116 with Genasys, Inc. to increase the contract amount.

ALTERNATIVE ACTIONS CONSIDERED

None

CONTACT PERSON

Keith May, Interim Deputy Fire Chief, (510) 981-5508

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT NO. 32000116 – GENASYS, INC. FOR OUTDOOR WARNING SYSTEM

WHEREAS, the City of Laguna Beach, California released a request for proposals (RFP) for consulting, planning construction, installation, software hosting and implementation of a Citywide Outdoor Warning System (OWS); and

WHEREAS, the City of Laguna Beach determined after evaluating the proposals received that Long Rage Acoustic Device was the best qualified firm meeting the City of Long Beach's needs to provide and operate an OWS; and

WHEREAS, Long Rage Acoustic Device was acquired by Genasys, Inc.; and

WHEREAS, on September 28, 2021, the Berkeley City Council authorized the City Manager to execute a contract with Genasys, Inc., to provide consultation, planning, construction, installation, software hosting and implementation of a Citywide OWS from November 21, 2021 to May 31, 2025 in Resolution No. 70,034-N.S.; and

WHEREAS, the separate permitting processes for the City of Berkeley and the California Division of the State Architect are more detailed than prior Genasys, Inc. clients have required, leading to unanticipated costs to complete analysis to finalize permits for OWS installations at sites throughout the City and on Berkeley Unified School District property; and

WHEREAS, the City contract costs with Genasys, Inc. will now exceed the Council's contract authorization spending amount of \$1,974,457; and

WHEREAS, this amendment will increase the contract value by \$200,000 for a total contract value not to exceed \$2,174,457.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute an amendment to Contract No. 32000116 with Genasys, Inc. to increase the contract amount by \$200,000 to a total not to exceed amount of \$2,174,457. A record signature copy of said contract amendment to be on file in the Office of the City Clerk.

